

BUILDING BUSINESS: MASS AUDUBON'S LONG PASTURE GETS A FACELIFT FROM A COLLABORATIVE DREAM TEAM

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SEAPORT SHUTTER

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Seaport Shutter Company, has a 30 year-rich history in crafting custom shutters and storm doors for homeowners coast to coast. Now, the Brewster and Chatham based business has launched a new product line: Custom Mahogany Screen and Storm Porch Panels. So, regardless of each day's forecast during the wistful days of summer, anyone lucky enough to have a screened porch can always find comfort and enjoyment without missing the Cape Cod air.

Seaport's owner, Peter Malone, who started the business in the 90's on a whim with a simple ad touting custom shutters in the Cape Cod yellow pages, has always been a highly creative entrepreneur. Lauren Huard, Malone's daughter, who has run the sales and design side of the

business for 11 years says, "My Dad is incredibly smart and stylish, so when a recent client asked if Seaport Shutter could make mahogany screen porch panels to help dress up their screened porch, the product line was successfully launched."

Huard says the porch panels were a perfect evolution from their iconic screen and storm doors given the custom nature of their high-end woodworking shop. The panels are custom made from premium grade mahogany and can either be stained or painted in five coats according to the client's specifications. The screen panels can also be made to accommodate interchangeable tempered storm glass, just like Seaport's doors, so the porch can provide three-season enjoyment. On the



interior side of the panels, Seaport's proprietary fine door buttons are used to secure the panels in place.

"Many times, clients will also order our screen and storm door as the door for the porch entrance - this ties the whole look together," Huard says. "Seaport takes great care in ensuring that the lines on the doors and panels tie into existing architectural details on the property. Clients will add a final touch on the door - an applique, cutout or our signature navigational coordinates carving to make the space really sparkle."

Seaport Shutter will use any custom color that the client wants, a design element not available with standard porch panels that most manufacturers fabricate in aluminum. Another benefit? Since the panels are custom,



there are no limitations on width and height. The porch panels help expand living space by adding another comfortable room to your home.

Seaport Shutter's panels have been embraced by builders and architects across the region, evidenced by recent projects in Chatham, Osterville, Scituate and Old Saybrook, CT.

"We feel very fortunate to have a strong successful business on Cape Cod, expanding what we do each year, with a solid crew of craftsmen behind us," Huard says. "Taking risks on a new product line is worth it when it is done the architecturally correct way with beauty and tradition in mind."

~By Julie Craven Wagner